

David J Gregory

Education

B.Ed. (Hons) Educational Practice, Educational Psychology, Lancaster University, St Martin's College Lancaster, U.K. 1991.

B.A. (Hons) Geography, Lancaster University, St Martin's College Lancaster, U.K. 1991.

Experience

David Gregory is the CEO and founder of G&D Associates, an educational change management consulting company. Since the company was founded in 2010 David has provided consultancy for a wide range of clients including:

Houston Independent School District, Polk County, Lee County, Duval County, D11 Colorado Springs, L.A.U.S.D., The Green River Regional Educational Cooperative (winners of the largest RTTT non-state award). Alongside this focused, individual client work, David has delivered Webinars, conference presentations and keynote speeches that focus on innovative learning, educational change management and personalization.

Other Relevant Experience

Ramesys September 2008 – April 2009

Education Transformation Manager

- Management of entire change management strategy for BSF Nottingham, UK Government BSF Program
- Deployment and provision of training resources and personnel
- Educational lead with all senior leadership teams and district education/BSF teams
- Educational lead with all suppliers
- Educational lead with architects
- Delivery of all contractual requirements where educational goals are the KPIs
- Educational consultancy on vision and planning with all administrative/leadership teams

Cambridge Education January 2007- September 2008

Senior Education Consultant

- Delivery of change management (vision and strategic/transformational planning) to Manchester U.K. Government B.S.F. Program
- Management and training of consultant team
- Development of training modules
- Delivery of Cambridge Education contract requirements
- Bid writing for schools and districts
- Change management consultancy for Cambridge Education to support bidding

RM PLC. April 1998 – February 2007

- May 2006 – **Education Director RM Dudley.** (RM's flagship P.F.I. contract) and Solihull BSF.
 - Management of education consultant team, lead role on all contractual education issues and strategic educational development of both Solihull and Dudley to ensure contract success and continuation alongside delivery of educational K.P.I.s
- October 2005 – **Principal Education Specialist.**
 - Management of Education Consultancy Team
 - Management of a specified group of districts from a consultancy perspective.
 - All RM national conference presentations to primary and secondary administrators BSF, Primary Strategy directors and OFSTED.
 - International – presentations to visiting international VIPs
- January 2005 – **Education Specialist Manager.**
 - Managing and developing a national team of Education Consultants
- Sept 2003 – **Senior Education Specialist:**
 - Consultant working with district advisory teams.
- Sept 2002 – **Strategic Partnerships Team Leader**
 - Defining and developing partnerships with key districts including development of new working model and structures.
- June 99 - **Strategic Projects Lead Consultant**
 - Defining primary education element of Classroom 2000 (Northern Ireland) bid. Potential £330,000,000.
- April 98 - joined RM as an **Educational Consultant** to deliver school based training.

Millbrook GM Elementary School April 1996 – April 1998

Administrator Key Stage Two Senior Manager. Staff Training and Professional Development Manager. P.E. Co-ordinator.

Welland Elementary School September 1995 – April 1996

Administrator Key Stage Two Senior Manager. Maths, IT and P.E Co-ordinator.

Beanfield Junior School September 1991 – September 1995

I.T Co-ordinator. Humanities Co-ordinator. Class Teacher. School Governor

Scott Fuller

EDUCATION

B.A. Elementary Education, M.A. Special Education, 13 years as a school-based educator, 6 years as a district level administrator, 5 years as an educational consultant in various lead roles. Member of Association for Supervision and Curriculum Development (ASCD), Colorado Association of School Executives (CASE), and International Association for K-12 Online Learning. (iNACOL) Early adopter and partner with Stanford d. School to implement human centered design thinking in education and recognized as a Bill and Melinda Gates Leading Educator.

EXPERIENCE

- Experience in District Instruction, Curriculum, and Student Services team - charged with designing and delivering professional learning opportunities for principals, assistant principals, and building leadership teams.
- Worked closely with school principals to align learning agenda to school improvement plans.
- Served as liaison to coordinate District CIO and Assistant Superintendent activities to align learning agendas.
- Opportunities focused on change management, technology integration, human centered design thinking, personalized learning, and environmental design.
- Member of Association for Supervision and Curriculum Development (ASCD), Colorado Association of School Executives (CASE), International Association for K-12 Online Learning (iNACOL).
- Early adopter and partner with Stanford d. School to implement human centered design thinking in education.
- Designed and delivered learning experiences for educational leaders at South by Southwest EDU, iNACOL, Bill and Melinda Gates Foundation National Next Generation Learning Convening, Next Generation Learning Challenges National Site Visits, ASU GSV Summit, Innovative Education Colorado Conference, etc.
- Designed and implemented Highly Effective 21st Century Media Center Program recognized by the State of Colorado.
- Designed multiple district level blended learning modules for capacity building around personalized learning.
- Coached school and district leaders in the State of Colorado through implementation of Next Generation Learning models.

AMY GREGORY
OPERATIONS MANAGER
G&D ASSOCIATES
AMY@GREGORYDENBY.COM
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SKILLS

Project Management, Coaching and Mentoring, Marketing Communications, Outreach Strategies, Oral and Written Communication, Presentation, Organization, Time Management, Building Strategic Relationships, Business Development, Negotiation, Teamwork, Planning, Electronic Marketing

RELEVANT EXPERIENCE

Operations Manager G&D Associates

2015 - Current

K-12 Education: Project Management, Business Development, Graphic Design, Communication Strategies, Electronic Marketing, Managing Client Relationships, Coaching and Mentoring School and District Leadership Teams in communication outreach

Resource Development Manager United Way of Weld County

2012-2015

Community Outreach, Increasing Number of Donors, Planning and Reporting, Presentations, Influencing, Managing Volunteers, Networking, Achieve Plan Goals, Strategic Relationship Management and Development

Social Media Sales & Support Manager, Constant Contact

2011-2012

Coach Small Businesses in Online Marketing, Manage Go to Market Strategy for Product Launch, Develop Messaging, Build Contact Strategy and Call Plan, Hire and Coach Staff, Deliver Sales and Product Training, Set and Monitor Targets

Northeast Territory Manager, Promethean UK

2006-2008

Coaching and Training for K-12 Schools, Implementing New Technology, Building and Managing Strategic Relationships, Monitoring and Achieving Plan Goals,

South England Sales Manager, RM PLC UK

2001-2006

Coaching and Training for K-12 Schools, Managing and Training a Field-Based Sales Team, Coaching Consultants, Influencing Change, Motivating Team, Managing Business Development, Program Management, Achieving Sales and KPI Targets

European Sales Manager, Buffalo UK

1995-2001

Project Management, Team Management, Influencing Change, Reporting, Achieving Sales Targets, Motivation, Coaching and Mentoring Team, Training Distributors, Managing Supply Chain, Strategic Relationships

BUSINESS COURSES

Dale Carnegie Immersion, PowerBase Selling, PowerBase Selling –Managers, High Impact Presentation Skills, Advanced Excel, Behavioural Interviewing, Advanced Management Skills, SMART Objectives and Performance Management, Making a Profitable Sale, Profitable Selling for Managers, Teambuilding, Predictive Index